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AMY RIZZO PROMOTED TO REGIONAL EXECUTIVE ROLE AT MIAMI ALEX. BROWN BRANCH

MIAMI, Fla. – Amy Rizzo, previously branch administrative manager of the Miami office of Alex. Brown, a division of Raymond James, is advancing into a new role as regional executive of the same branch, located in the heart of Miami's international financial district at 600 Brickell. Her deep understanding of the international and domestic wealth management business makes her uniquely positioned to grow the business for Alex. Brown in the dynamic Miami market. The branch currently holds 10 client advisors with a broad range of capabilities and a mix of international and domestic business.

Originally from New York, Rizzo earned her bachelor's degree in international studies from the University of Miami and began her career with PaineWebber in 2000. She then transitioned to Legg Mason, working there for five years before joining Deutsche Bank/Alex. Brown. Rizzo entered the industry in a service associate role and moved up the ranks as a regulatory analyst before serving as branch administrative manager, a role she's held for the past nine years. Her hands-on operational experience coupled with her ability to navigate complex issues in support of client advisors made her an obvious choice for the role.

"To start in this industry and progress from an entry-level sales role to regional executive is proof positive that senior management at Raymond James and Alex. Brown rewards employees who work hard and earn the trust of their peers. This is one of many reasons why this is an incredible place to work and grow an advisory business," Rizzo said.

"To have someone like Amy manage our growing Miami office with her experience and proven track record was important," said Haig Ariyan, president of Alex. Brown. "Being a part of the office already, Amy really understands how the Alex. Brown legacy, enhanced by Raymond James' reputation and resources, becomes an unbeatable value proposition to successful financial advisors serving high net worth clients in this market. We look forward to supporting her efforts and celebrating her successes."

Alex. Brown, which was founded in 1800 and went on to become the nation's first investment bank, experienced a revival in 2016 when it joined forces with Raymond James, one of the largest independent financial planning and wealth management firms in the U.S. Locally, this has meant a

strengthening not only of Alex. Brown's commitment to delivering on the firm's signature approach – leveraging experience and expertise to provide uniquely successful clients with uncommonly sophisticated investment strategies – but of the deep commitment Alex. Brown has to Miami and its surrounding communities.

Raymond James & Associates, Inc., member New York Stock Exchange/SIPC

About Alex. Brown, a division of Raymond James

Alex. Brown, a division of Raymond James, was originally founded in 1800, becoming the nation's first investment bank. Alex. Brown advisors offer financial planning and wealth management services for high-net-worth individuals and institutions. The division's broker/dealer of record is Raymond James & Associates, Inc., member New York Stock Exchange/SIPC, a wholly owned subsidiary of Raymond James Financial, Inc. (NYSE-RJF), a leading diversified financial services company with approximately 7,600 financial advisors in 3,000 locations throughout the United States, Canada and overseas. Total client assets are \$736 billion. Additional information is available at www.Alex-Brown.com.